

## **CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2019

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### **Independent Auditor's Report**

To the members of ONE DROP

#### **Opinion**

We have audited the consolidated financial statements of ONE DROP, which comprise the consolidated balance sheet as at December 31, 2019, and the consolidated statements of income, changes in net assets and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of ONE DROP as at December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of ONE DROP in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing ONE DROP's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate ONE DROP or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing ONE DROP financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of ONE DROP's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on ONE DROP's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause ONE DROP to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the consolidated financial information of the entities or business activities within ONE DROP to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our qualified audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

June 10, 2020

Deloitte LLP'

<sup>&</sup>lt;sup>1</sup> CPA auditor, CA, public accountancy permit No. A120628

## **Consolidated Balance Sheet**

December 31, 2019 (in US dollars)

		2019		2018
Assets				
Current				
Cash, interest bearing	\$	8 812 363	\$	6 673 710
Investments (Note 3)	·	3 500 000	·	11 018 157
Receivables		43 993		348 660
Prepaid expenses		28 972		27 424
· · ·		12 385 328		18 067 951
Investments (Note 3)		9 251 811		8 709 085
Capital assets (Note 4)		85 083		129 622
	\$	21 722 222	\$	26 906 658
Liabilities				
Current				
Accounts payable and accrued liabilities	\$	542 064	\$	1 443 278
Unearned revenue		62 500		211 334
Deferred contributions (Note 5)		5 351 490		7 504 837
		5 956 054		9 159 449
Deferred lease inducements (Note 6)		70 567		109 617
		6 026 621		9 269 066
Net Assets				
Invested in capital assets		34 682		51 329
Endowments		5 590 181		5 234 785
Restricted by management (Note 7)		5 490 448		6 587 018
Available		4 580 290		5 764 460
		15 695 601		17 637 592
	\$	21 722 222	\$	26 906 658

Commitments (Note 14)

See accompanying notes to the consolidated financial statements.

On behalf of the Board of One Drop Canada:

Guy Laliberté Robert Blain
Director Director

Robert Bli

## **Consolidated Statement of income**

Year ended December 31, 2019 (in US dollars)

	2019	2018
Revenue		
Donations	\$ 801 299	\$ 259 906
Benefit events (Note 8)	4 582 034	9 451 716
Contributions (Note 9)	5 195 811	4 066 807
Investments (Note 10)	872 071	662 451
	11 451 215	14 440 880
Direct costs related to benefit events	2 163 126	3 143 744
	9 288 089	11 297 136
Expenditures		
Programs (Notes 11 and 12)	9 107 919	8 899 182
Revenue generation and advancement (Note 12)	1 795 879	1 592 197
Administration (Note 12)	819 272	867 718
	11 723 070	 11 359 097
Deficiency of revenue over expenditures	\$ (2 434 981)	\$ (61 961)

See accompanying notes to the consolidated financial statements.

# **Consolidated Statement of Changes in Net Assets**

Year ended December 31, 2019 (in US dollars)

		Invested in capital		Restricted by		
		assets	Endowments	management	Available	Total
Net assets, as at December 31, 2017	\$	92 114 \$	5 340 323 \$	3 11 071 995 <b>\$</b>	1 906 255 \$	18 410 687
Deficiency of revenue over expenditures	Ψ	(35 142) *	- 3 340 323 · 4		(26 819)	(61 961)
Endowments received		-	192 501	-	-	192 501
Net use for programs		-	-	(4 317 073)	4 317 073	-
Transfer for the adjustment corresponding to the year's inflation rate on endowments		-	103 356	-	(103 356)	-
Change in the cumulative foreign exchange adjustment related to net assets		(5 643)	(401 395)	(167 904)	(328 693) -	903 635
Net assets, as at December 31, 2018		51 329	5 234 785	6 587 018	5 764 460	17 637 592
Deficiency of revenue over expenditures		(18 824) *	-	-	(2 416 157)	(2 434 981)
Net use for programs		-	-	(1 212 843)	1 212 843	-
Transfer for the adjustment corresponding to the year's inflation rate on endowments		-	115 816	-	(115 816)	-
Change in the cumulative foreign exchange adjustment related to net assets		2 177	239 580	116 273	134 960	492 990
Net assets, as at December 31, 2019	\$	34 682 \$	5 590 181 \$	5 490 448 \$	4 580 290 \$	15 695 601

<sup>\*</sup> Comprised of the amortization of capital assets of \$49 983 (\$67 051 in 2018) and the amortization of deferred lease inducements related to leasehold improvements of \$31 159 (\$31 909 in 2018).

See accompanying notes to the consolidated financial statements.

## **Consolidated Statement of Cash Flows**

Year ended December 31, 2019 (in US dollars)

	2019	2018
Operating activities		
Deficiency of revenue over expenditures	\$ (2 434 981)	\$ (61 961)
Adjustments for:		
Amortization of capital assets	49 983	67 051
Change in the cumulative foreign exchange related to capital assets	(5 444)	13 538
Gain on disposition of investments	(881 334)	(158 895)
Change in fair value of investments related to foreign exchange	143 192	(407 457)
Change in fair value of investments	447 961	578 863
Change in the cumulative foreign exchange related to investments	(620 276)	1 030 858
Amortization of lease inducements	(43 625)	(44 675)
Change in the cumulative foreign exchange related to lease inducements	4 575	(11 053)
Change in the cumulative foreign exchange adjustment related to net assets	492 990	(903 635)
	(2 846 959)	102 634
Changes in non-cash operating working capital items  Decrease in receivables (Increase) in prepaid expenses (Decrease) increase in accounts payable and accrued liabilities (Decrease) in unearned revenue (Decrease) increase in deferred contributions	304 667 (1 548) (901 214) (148 834) (2 153 347) (2 900 276) (5 747 235)	465 706 (9 737) 114 510 (123 016) 5 290 706 5 738 169 5 840 803
Investing activities		
Acquisition of investments	(10 474 215)	(11 386 844)
Proceeds from sale of investments	18 360 103	7 121 112
	7 885 888	(4 265 732)
Financing activities		
Endowments received	-	192 501
	-	192 501
Net increase in cash	2 138 653	1 767 572
Cash, beginning of the year	6 673 710	4 906 138
Cash, end of the year	\$ 8 812 363	\$ 6 673 710

See accompanying notes to the consolidated financial statements.

### **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 1. Governing statutes and nature of operations

The international network of One Drop entities ("One Drop") is comprised of not-for-profit organizations that pursue the same mission. This mission is to provide access to water and to raise individual and community awareness of the need to mobilize so that safe water is accessible to all, in sufficient quantity, today and tomorrow.

Fondation One Drop ("One Drop Canada") was incorporated on July 3, 2007 under Part II of *The Canada Corporations Act* and was continued under section 211 of the *Canada Not-for-profit Corporations Act* on September 2, 2014. One Drop Foundation Inc. ("One Drop USA") was incorporated on July 31, 2008 under the *General Corporation Law of Delaware*. One Drop Foundation ("One Drop UK") was incorporated on October 7, 2008 under the *Great Britain Companies Acts* of 1985 and 2006. One Drop France was created on May 28, 2010 as an association under *France's Association Act* of July 1, 1901. Fondation One Drop Suisse ("One Drop Switzerland") was created on March 21, 2012 and registered on March 28, 2012 with the *Trade Register Office of Geneva*. Fundación One Drop ("One Drop Spain") was created on October 8, 2012 and registered on December 30, 2013 with the *Protectorate and Register of Foundations of the Ministry of Agriculture, Food and Environment* in Spain. All of these entities are recognized as charities registered with the tax authorities of their respective countries.

One Drop is sponsored by its Founder, Guy Laliberté, and Cirque du Soleil and its affiliates ("Cirque du Soleil"). Support comes in the form of financial contributions, services and business opportunities. The Founder and Cirque du Soleil provide funding on a regular basis and offer business opportunities that help diversify program funding. Cirque du Soleil also generously offers its support for the organization of benefit events.

#### 2. Accounting policies

These consolidated financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and are expressed in US dollars. The significant accounting policies are:

### a) Consolidated financial statements

These consolidated financial statements include the accounts for One Drop Canada, One Drop USA, One Drop UK, One Drop France, One Drop Switzerland and One Drop Spain.

#### b) Revenue recognition

The deferral method is used to recognize contributions. Restricted contributions, which are contributions that must be used for a specified purpose, are recognized as revenue in the year during which the related expenses are incurred. Unrestricted contributions are recognized as revenue in the year they are received. Contributions pledged are recognized when cash is received. Endowments are recorded as direct increases in net assets.

Revenue from benefit events is recognized on completion of the event.

Investment income is recognized as revenue when earned.

#### c) Contributed goods and services

Contributed goods and services, including that of volunteers, are not recognized in the consolidated financial statements because of the difficulties in measuring their fair value.

### **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 2. Accounting policies (continued)

#### d) Financial instruments

Financial assets and financial liabilities are initially recognized at fair value when One Drop becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured at amortized cost, except for investments that are recognized at fair value at the date of the consolidated financial statements. Fair value fluctuations, which include interest earned, accrued interest, realized gain and loss and unrealized gain and loss, are included in investment income.

Transaction costs related to financial instruments measured at fair value are expensed as incurred. Transaction costs related to the other financial instruments are added to the carrying value of the asset or netted against the carrying value of the liability and are then recognized over the expected life of the instrument using the straight-line method. Any premium or discount related to an instrument measured at amortized cost is amortized over the expected life of the item using the straight-line method and recognized in the consolidated statement of (loss) income as interest income or expense.

With respect to financial assets measured at cost or amortized cost, One Drop recognizes in the consolidated statement of (loss) income an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss shall be reversed in the consolidated statement of (loss) income in the period the reversal occurs.

### e) Capital assets

Capital assets are recorded at cost. Amortization is calculated on a straight-line basis over the estimated useful life at the following rates:

	Rate
Furniture and office equipment	20%
Computer equipment and software	33 1/3%
Leasehold improvements	Term of lease

#### f) Deferred lease inducements

Deferred lease inducements are amortized over the term of the lease and the amortization is applied against the rent expenditure.

### **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 2. Accounting policies (continued)

#### g) Net assets

#### Invested in capital assets

Net assets invested in capital assets are established using the net value of the capital assets, net of deferred lease inducements for leasehold improvements.

#### **Endowments**

Net endowment assets are composed of endowments, increased by the adjustment corresponding to the inflation rate for the year in order to preserve the value of the endowments. Endowments are contributions from donors requesting that their capital be maintained in accordance with their instructions.

#### Restricted by management

Net assets restricted by management include net assets restricted by management for programs.

#### **Available**

Available net assets are used to fund working capital and program commitments.

#### h) Presentation of expenditures

Expenditures are presented by function. The Programs function consists of expenditures incurred to directly carry out the mission to provide access to water in developing countries, as well as expenditures related to awareness and mobilization. The Revenue generation and advancement function consists of fundraising expenses. The Administration function consists of general operating expenses.

Administration expenditures, including those related to compensation, management of human resources, premises and information technology, have been divided between the three functions as follows:

- compensation on the basis of the time spent in each function;
- human resources management, premises and information technology on the basis of the number of people employed within each function.

#### i) Recognition of program expenditure

Program expenditures are recognized when funds are transferred to the partners in charge of carrying out the programs. Funds are transferred after a commitment has been approved by the One Drop's Board of Directors and an agreement has been entered into with the partner responsible for carrying out the program.

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 2. Accounting policies (continued)

#### j) Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated using rates in effect at year-end, while non-monetary items are translated at historical rates. Revenue and expenditure are translated using rates in effect during the year. Foreign currency translation gains and losses are mainly generated from the translation of cash and investments and are presented with investment income.

The consolidated financial statements are presented in US dollars. For the purposes of consolidation, the balance sheet of each entity has been translated using rates in effect at year-end, while the statement of income of each entity has been translated using average rates in effect during the year. Foreign currency gains and losses resulting from this translation are recorded in the consolidated statement of changes in net assets.

#### k) Use of estimates

Preparing consolidated financial statements requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and the notes to the consolidated financial statements. These estimates and assumptions are based on management's knowledge of ongoing activities. Actual results could differ from these estimates.

#### 3. Investments

	2019 \$ 5 384 3 500 000 4 698 349 4 548 078 - 12 751 811 3 500 000		2018
By type of security:			
Cash and money market instruments	\$ 5 384	\$	498 878
Deposits and notes	3 500 000		14 484 940
Fixed income securities	4 698 349		2 220 947
Equity securities	4 548 078		2 508 052
Accrued revenue	-		14 425
	12 751 811		19 727 242
Current portion	3 500 000		11 018 157
	\$ 9 251 811	\$	8 709 085
By currency:			
Canadian dollars	\$ 5 265 234	\$	4 047 562
United States dollars	5 490 746		15 073 374
Other currencies	 1 995 830		606 306
	\$ 12 751 811	\$	19 727 242

Deposits and notes have maturity dates of 2020 and yield 2.15% (2.15% to 2.75% in 2018). Fixed income securities have maturity dates between 2020 and 2079 and yield 1.35% to 10.50% (1.35% to 10.13% in 2018).

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

### 4. Capital assets

			2019	2018
	Cost	Accumulated amortization	Net book value	Net book value
Furniture and office equipment	\$ 104 126	\$ 94 394	\$ 9 732	\$ 12 744
Computer equipment and software	139 556	139 556	-	-
Leasehold improvements	474 115	398 764	75 351	116 878
	\$ 717 796	\$ 632 714	\$ 85 083	\$ 129 622

#### 5. Deferred contributions

	2019	2018
Balance at beginning of the year	\$ 7 504 837	\$ 2 214 131
Restricted contributions received during the year for projects	3 042 464	4 812 245
Deferred contributions from auction art designated to Lazos de Agua	-	4 822 947
Restricted contributions recognized as revenue during the year	(5 195 811)	(4 066 807)
Foreign exchange adjustment	-	(277 679)
Balance at end of the year	\$ 5 351 490	\$ 7 504 837
Comprised of:		
Latin America and Caribbean	\$ 3 706 121	\$ 5 723 139
Nunavik	658 569	801 317
Microfinance	524 945	463 127
Burkina Faso	146 606	146 606
India	14 601	-
Other projects	300 648	370 648
	\$ 5 351 490	\$ 7 504 837

### 6. Deferred lease inducements

	2019	2018
Balance at beginning of the year	\$ 109 617	\$ 165 345
Lease inducements amortized during the year	(43 625)	(44 675)
Foreign exchange adjustment	4 575	(11 053)
Balance at end of the year	\$ 70 567	\$ 109 617
Comprised of:		
Leasehold improvements reimbursed	\$ 50 401	\$ 78 293
Other inducements	20 166	31 324
	\$ 70 567	\$ 109 617

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

### 7. Net assets restricted by management

	2019	2018
Restricted for programs:		
Latin America and Caribbean	\$ 930 443	\$ 1 948 265
Burkina Faso	1 219 988	1 340 701
Malawi	514 349	749 688
India	1 338 269	1 445 220
Nunavik	592 500	551 627
Mali	894 899	551 517
	\$ 5 490 448	\$ 6 587 018

#### 8. Benefit events

	2 019	2 018
One night for One Drop	\$ 2 662 798	\$ 2 807 806
Poker - Big One	-	2 160 000
Poker - Others	1 286 586	646 827
Auction art	-	7 594 454
Other events	632 650	1 065 576
	4 582 034	14 274 663
Deferred contributions from auction art designated to Lazos de Agua	-	(4 822 947)
	\$ 4 582 034	\$ 9 451 716

### 9. Contributions

	2019	2018
Restricted contributions deferred from the previous year	\$ 7 504 837	\$ 2 214 131
Contributions received during the year:		
Businesses and corporate foundations	2 205 937	3 634 098
Governmental and multilateral organizations	798 030	1 141 351
Other	38 497	36 796
	3 042 464	4 812 245
Foreign exchange adjustment	-	(277 679)
Deferred contributions from auction art designated to Lazos de Agua	-	4 822 947
Restricted contributions deferred to the following year	(5 351 490)	(7 504 837)
Contributions recorded as revenue for the year	\$ 5 195 811	\$ 4 066 807

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 10. Investments Revenue

	2019	2018
Interest	\$ 582 300	\$ 387 955
Change in fair value of investments	(447 961)	(578 863)
Gain on disposition of investments	881 334	158 895
Dividends	53 107	82 727
Currency translation gain	(17 740)	238 620
(Loss) gain on foreign exchange related to investments	(143 192)	407 457
Management and custody fees	(35 777)	(34 340)
	\$ 872 071	\$ 662 451

#### 11. Programs

	2019	2018
Latin America and Caribbean	\$ 4 598 903	\$ 3 235 142
Burkina Faso	889 147	2 615 470
Mali	308 972	745 284
India	1 161 060	966 628
Malawi	659 838	298 273
Nunavik	509 169	115 788
Awareness and mobilization	467 034	135 000
Programs management	513 796	787 597
	\$ 9 107 919	\$ 8 899 182

#### 12. Allocation of expenses

Administration expenditures, including those related to compensation, management of human resources, premises and information technology, have been divided between the three functions as follows:

	2019	2018
Programs	\$ 407 617	\$ 391 313
Revenue generation and advancement	407 615	394 487
Administration	819 272	867 718
	\$ 1 634 504	\$ 1 653 518

#### 13. Pension plan

One Drop has a defined contribution plan providing pension benefits to its employees. The financial obligations towards the plan are discharged regularly and all obligations have been recorded in the accounts as at December 31, 2019. The expenditure and the amount paid for the year amount to \$72 908 (\$60 335 in 2018).

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 14. Commitments

#### **Programs**

The international development projects span over several years. Commitments by One Drop for these projects are as follows:

	\$ 24 494 30
Others projects	802 27
Mali	3 501 07
Malawi	1 328 03
Burkina Faso	831 79
Nunavik	1 222 84
India	3 553 360
Latin America and Caribbean	\$ 13 254 91
Comprised of:	
	\$ 24 494 300
2024	170 000
2023	548 784
2022	5 771 449
2021	9 281 43
2020	\$ 8 722 64

#### **Administrative office**

One Drop signed a contract for the rental of administrative offices expiring July 31, 2021. Minimum commitments for the upcoming years are as follows:

2020	\$ 202 528
2021	118 141
	\$ 320 670

### 15. Contributions pledged

Contributions pledged, including those from the Founder and conditional pledges, are as follows:

2020	<b>\$</b>	6 698 470
2021	•	5 383 204
2022		3 702 831
2023		3 079 764
2024 and thereafter		32 024 926
	\$	50 889 195

A significant portion of contributions pledged is denominated in Canadian dollars and converted at the closing rate.

### **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

### 16. Financial instruments and risk management

#### Market risk

Market risk is the risk arising from the volatility of the prices of securities, rates of interest and exchange rates. One Drop is exposed to market risk because of its investment activities. This risk is handled through the investment policy.

#### Foreign exchange risk

Foreign exchange risk is a risk resulting from fluctuations in foreign currency.

Cash and investments in various currencies present a foreign exchange risk. Certain investments are made in foreign currency to minimize the risks linked to a concentration of investments.

Currency risk is also present in revenue and expenditures. One Drop carries out transactions in foreign currencies and is therefore exposed to foreign exchange fluctuations. This risk is managed during the budgeting and monitoring of operations, including each project.

Foreign exchange risk is handled by the treasury management policy and the investment policy.

#### Interest rate risk

The interest rate risk is a loss risk resulting from an interest rate fluctuation.

Fixed-yield investments present a risk of interest rate fluctuation since interest rate changes on the market will produce an impact on their fair value. This risk is handled through the investment policy.

#### Credit risk

One Drop's exposure to credit risk in respect of its assets is not significant. The bonds are investment grade instruments with a credit rating minimum of BB as at December 31, 2019 (AA as at December 31, 2018) and cash represents deposits with Canadian financial institutions.

#### Liquidity risk

One Drop's objective is to have sufficient liquidity to meet its liabilities when due. One Drop monitors its cash balances and cash flows generated from operations to meet its requirements. As at December 31, 2019, the most significant financial liabilities are accounts payable and accrued liabilities.

## **Notes to the Consolidated Financial Statements**

December 31, 2019 (in US dollars)

#### 17. Artworks

In 2018, One Drop USA received artworks donated by the artists. Considering the difficulty of establishing the fair market value of the artworks, they were not presented in the assets in the balance sheet. The proceeds from their sale will be recognized as a revenue upon reception.

#### 18. Subsequent events

Subsequent to the year-end, on March 11 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic which has resulted in a series of public health and emergency measures that have been put in place to combat the spread of the virus. The duration and impact of COVID-19 is unknown at this time and it is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results and condition of One Drop in future periods. Benefit events will only be possible when the emergency measures are lifted.

#### 19. Comparative figures

Certain prior year amounts have been reclassified to conform to the current year presentation.